

SITEJET

Business Development Manager (m/f/d)



At Sitejet, we're transforming website design. We're building a platform that replaces the complex, difficult process most designers know with a lightning-fast builder, intuitive automation, and built-in client management system. We're making client sites easier to design than ever before. We have an exciting and challenging journey up ahead, and we're looking for motivated, creative, and driven applicants ready to help us revolutionize this decades-old industry.

You've come to the right place if you're thrilled to work in a growth-driven startup and will be a perfect fit for our fun and dedicated team!



When?
Immediately



Address
Klosterstr. 62
10179 Berlin



Contact
talent@sitejet.io



Where?
Berlin



What you`ll do

- Work closely with our founders and team leaders to drive business development topics and Sitejet forward in a significant way
- Take initiative, drive strategic projects, and take over project management
- Prepare market, competition, and positioning information and ensure that Sitejet acquires new customers worldwide
- Be responsible for creating campaign analyses and develop action recommendations
- Continue to build up and optimize our operational processes

Who we`re looking for

- Successfully completed a business degree with a focus on strategic management, marketing, or sales
- First work experience in business development and an impressive track record
- High sense of responsibility and the drive to build a CMS business internationally
- Characterized by an analytical, structured, and results-oriented way of working and are a professional when it comes to working with Excel and PowerPoint
- Able to speak, write, and read English at a native level; German business proficiency is a plus



What we offer

- You work directly with our founders and get the opportunity to take a part in building a new department
- You have the chance to actively shape the new business and create something truly meaningful—for our customers and yourself
- Our “we can do it” mindset coupled with our start-up style atmosphere allows us to pursue an agile approach and to offer an innovation-friendly workplace
- A highly motivated and collegial team, which stands by your side with advice and action
- Prime office location—in the heart of Berlin, where coffee flatrate, fruits, and other extras awaits you

How your career starts

If you are ready for this challenge, we would be happy to receive your application including your date to start and your salary expectations. Any questions? Feel free to contact our Talent Acquisition team: talent@sitejet.io